



NEWS & UPDATE

September 2023

GOVERNOR PARSON SIGNS FOREST PRODUCTS PROMOTION BILL

On Tuesday, August 29, 2023 Governor Parson, Senator Karla Eslinger, Representative Hannah Kelly, and many other elected officials and distinguished guests, gathered at Royal Oak in West Plains for a ceremonial signing of SB 138, which establishes a promotion fund for Missouri forest products. Jim Bennett, CEO of Royal Oak, and many other staff members from the company did an outstanding job hosting the event and created a great backdrop for the Governor to sign a bill that will help all sectors of the industry in Missouri. See website, www.moforest.org, for Governor Parson's address.

SB 138, which was led by Senator Eslinger and Rep. Kelly, establishes the opportunity in statute for the General Assembly to dedicate funding for promoting Missouri forest products for the next five years. The program is established in the Department of Economic Development (DED), and they will partner with MFPA to implement the program. "For the first time in our history, MFPA will have the opportunity to establish and fund a program that will be specifically designed to inform citizens on how forest products, and the industries that make them, provide social benefits that we all depend on but rarely speak about or even recognize. We will distribute information to the public that will hopefully make them think about the importance of their purchase choices when they are considering wood versus non-renewable and non-sustainable alternatives such as plastic, concrete, and iron. The forest products industry drives the forest management process, that is a fact that very few members of the public understand. We plan to use this opportunity provided by the taxpayers to get the word out on all the great things that the forest products industry provides to society and we hope that it will mean more forests get managed and consumers use more wood. After all Wood Is Super Cool!", said Executive Director Brian Brookshire. The details of the grant are currently being developed by DED and we hope that the project will be launched by the first of the year.



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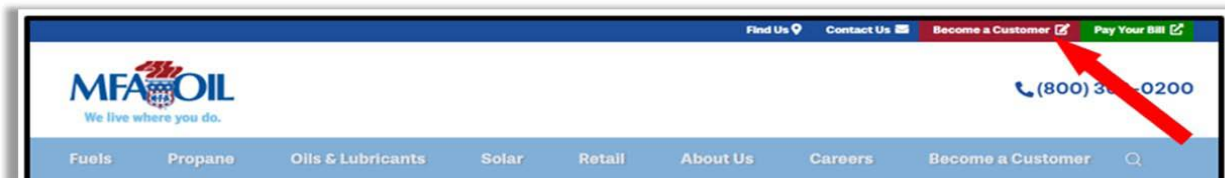
MFPA AND MFA OIL LAUNCH EXCITING NEW MEMBER BENEFIT

Beginning today, MFPA and MFA are launching a members' only benefit that will provide discounts on about every product they sell to our industry. Below is a detailed summary on how you can receive your member discount and a listing of all the products available. MFA Oil is committed to working with our industry and they will work with you to answer any questions and get enrolled in the program. A huge thank you to MFA Oil for providing this opportunity to our industry!

You will find below step-by-step instructions for our online customer agreement process. If you have any questions during the customer agreement process, please contact the Credit Department at 800-366-0200 or email creditdeptfax@mfaoil.com and a member of the MFA team will be happy to help with the process. If you would rather complete a paper version of the customer agreement, stop by your local MFA Oil Company office and a member of their team can assist.

If applying for Bulk, Propane, Petro Card or Preferred Card, please follow the steps below to complete our online customer agreement. In the event MFA Oil Company needs additional information from you in order to make a credit decision, a Credit Analyst will reach out to you directly.

- Visit our website www.mfaoil.com and click on "Become a Customer" in the top right-hand corner.



- Select the type of account you are applying for (Individual, Joint, or Business).

A screenshot of the 'Customer Agreement' selection screen. The title is 'Customer Agreement' with a subtitle 'The Customer Agreement is required for all MFA Oil Customers'. Below this is a paragraph: 'Whether you buy propane, fuel or lubricants, we offer credit to qualified customers. Select the option below that best fits your needs and apply online. If you're applying for a credit card, be sure to order your cards after submitting the credit application.' There are three main options, each with an icon and a 'Submit' button: 1. 'Individual Account' with a single person icon and 'Submit Individual Agreement' button. 2. 'Joint Account' with a two-person icon and 'Submit Joint Agreement' button. 3. 'Business Account' with a group of three people icon and 'Submit Business Agreement' button.

- Once you have selected the type of account you are applying for, you will be redirected to our Customer Agreement via DocuSign.

A screenshot of a DocuSign envelope for the MFA Oil Company. The envelope ID is 7AFD2997-9053-4088-B983-04E28563F80A. The location is set to 'MFA OIL COMPANY'. A red circle highlights the 'MFA Oil Company Contact Person' dropdown menu, which is currently set to 'N/A'. Below this is a section titled 'PART 1 - SELECT THE ACCOUNT TYPE(S) YOU ARE REQUESTING' with checkboxes for 'BULK FUEL', 'PROPANE', 'PETRO-CARD 24*', 'PREFERRED CARD*', and 'TRANSPORT (Est. Monthly Usage)'. There are also checkboxes for 'BULK FUEL' and 'PROPANE' under the 'TRANSPORT' section.

- In the circled section above for MFA Oil Company Contact Person, please select "Business Development" from the drop-down menu.
- All additional required fields of the customer agreement will be outlined in red and must be completed in order for you to submit your agreement.
- Once submitted, your agreement will be sent to us for processing. Please allow at least 3 business days for a credit decision to be made.

continued on page 4

MFPA AND MFA OIL NEW MEMBER BENEFIT *continued...*

If you are applying for Transport, please reach out to your MFA Oil Company contact, Kyle Carroll, 816-878-8465 or kyle.carroll@mfaoil.com to request a customer agreement to complete.

If you have completed your customer agreement online, and have additional documentation that is required, please email those documents to your MFA Oil Company contact, Kyle Carroll at kyle.carroll@mfaoil.com.

[Please click here for the MFA Oil Pricing Sheet.](#) You can also view the pricing sheet on our website, <https://www.moforest.org/resources/industry/> and on the MFPA Online Community (Tradewing). Prices are subject to change due to an evolving commodity industry. Updated pricing will be made available as needed.



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Mark McCarthy



Well, it's getting to be THAT time again. We are on the downhill side of the year, and it is time to start getting serious about keeping current on your PTH Certification. MFPA has two lists on our website that we encourage land owners to contact when asking about hiring a logger. One list is the Missouri Master Logger List, and the other list is the PTH Trained Logger List. Not only is PTH smart training, it's a great advertising tool. After getting your PTH Certification, you will need one Continuing Education Credit. Not 5, or 10, or more like other states...just one. Of course, there are a lot of ways to get that credit. You can go to our website, www.moforest.org, and complete one of the online training modules. You can also attend an industry related training session or meeting. One up-and-coming opportunity is Missouri Logging Council Area Meetings. These meetings are a way to keep up with area activities. This round of area meetings will feature information on MFPA's newest benefit to members...discounts offered through MFA Oil. Meetings will be held in the Northwest region (September 26), Kirksville (October 17), Perryville (October 19), Springfield (October 26), and Van Buren (November 2). Representatives will be on hand to discuss the benefit program. There will also be a meal served. The meetings will start at 5:30pm. Continuing Education Credit, a meal, great information, and no cost. Call our office for more information or to register, 573-634-3252 or mark@moforest.org. It's a great way to join MFPA and the Missouri Logging Council. Already a member? Bring a friend. I look forward to seeing you.

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