



WORKFORCE WOES

Just prior to the COVID-19 pandemic, Governor Parson, by Executive Order, assigned Lt. Governor Mike Kehoe to head a task force to investigate the potential for expanding agricultural manufacturing opportunities in Missouri. The Governor's intent was to take advantage of Missouri's number one industry and further expand its potential by asking task force members to identify barriers that might prevent investment in new agriculture related opportunities. The Executive Order came out during the China trade war period and agriculture markets were suffering mightily. Governor Parson was searching for new domestic opportunities for agriculture, and we applauded his efforts to help our industry. Fortunately, forest products were well represented on the Governor appointed task force and the committee was well educated on the economic significance of our industry. The final report identified forest products as a top contender for manufacturing expansion in Missouri.

Just think about what we have lived through over the past 18 months or so. Pandemic, trade war, no trade war, on fire economy, not on fire economy, presidential election, housing shortage, lumber shortages, warming up economy, just to name a few! Now that we have recovering forest products markets, we have a new crisis, the government is our biggest competitor for employees. We have an unprecedented workforce shortage during good market conditions, and frustration abounds among our membership. Over the past month I have take many, many phone calls from our members regarding their inability to hire workers and I have heard the message loud and clear.

In response to member concerns we requested a meeting with Governor Parson to discuss our workforce issues and convey our message of how unprecedented government assistance was creating an inability to hire workers. Shannon Cooper and I were able to meet with the Governor's Senior Policy Advisor, Legislative Director, and the Department of Labor's legislative liaison last week and we presented information regarding our workforce issues. Many members have personally reached out to their House and Senate representation and have written letters to statewide officials. I really appreciate those members that responded to our survey regarding workforce, that data was used extensively in our conversations with the Governor's staff.

Today, May 11, at approximately 2 PM, Governor Parson announced that Missouri will no longer accept any federal pandemic related unemployment benefits as of June 12, 2021. This is a huge step forward in getting Missourians back to work and we thank Governor Parson for making this bold decision. Governor Parson was hearing from many industries in Missouri regarding their workforce woes. MFPA and its membership had a significant role in Governor Parson's decision to eliminate the federal money flow to Missouri, and we all should be proud of that accomplishment!

The Executive Order that was established to identify expansion opportunities in agriculture has been roadblocked because our industry has been fighting to maintain existing market share with the available workforce. Today, we have taken a step in the right direction to not only maintain our current business operations, but possibly create an opportunity for expansion in the future.

Brian Brookshire, Executive Director

Don't Cut CORNERS ON INSURING YOUR SUCCESS.

When it comes to choosing someone to help you insure your success, you want to be sure they don't leave you out on a limb when you need them.

Haas & Wilkerson is an independent insurance agency that specializes in insuring sawmills, pallet mills and all types of lumber and woodworking-related businesses.

For further information or quotations, call our toll free number

800-821-7703



HAAS & WILKERSON

INSURANCE

4300 Shawnee Mission Pkwy
Fairway, KS 66205

INSURING YOUR SUCCESS

WELCOME NEW MFPA MEMBERS

Company: Braik Brothers

Contact: Sean Murray

Phone: (573) 673-3340

Email: Sean@braikbrothers.com

County: Jackson

2021 Summer Meeting
July 23-25
Oasis Resort
Springfield, MO
Join us!

Ask about MFPA Rebates !

Established in 1956
Jenkins Diesel combines
Tradition, Innovation and Excellence
providing Sales, Service & Parts for
Western Star 4700 & 4900 models
for OTR and vocational application.



Jenkins Diesel

1845 E Blaine St, Springfield, MO. 65803
www.jenkinsdiesel.com

Jenkins Diesel Power
60th
Anniversary
1956 - 2016

Tradition, Innovation, Excellence



SALES * SERVICE * PARTS



Contact Jeremy Simpson
417-425-6004 or
jeremy.simpson@jenkinsdiesel.com



DETROIT DIESEL



EATON

Powering Business Worldwide



MFPA Members Fish For The Kids

A group of MFPA members recently travelled to Louisiana on a fishing trip, and of course, participated in some friendly wagering on a big fish contest. Luckily for Log A Load For Kids, the collective winners of the daily fishing contest decided to pool their winnings and donate it to the kids!! Thanks, MFPA fisherman for your generosity and congratulations on whoever actually taught Mark McCarthy to cast a line and even catch a fish!! At least he reported to me that he did catch a fish.

Members of the team included:

Robby Phillips, TAG

Bob Phillips, TAG

Zach Caudle, TAG

Ben Hunt, TAG

Shannon Jarvis, Jarvis Timber

Travis Yake, Cole Creek Forest Products

Kelly Burke, Burke Timber

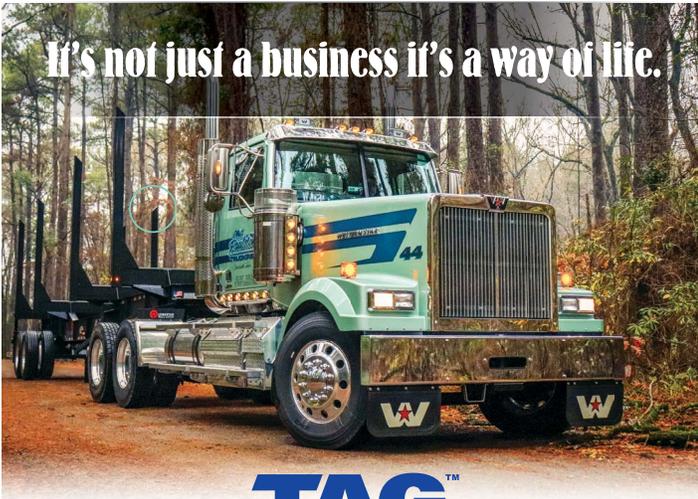
John Evans, Evans Logging

Steve Loftis, Loftis Small Engine

Mark McCarthy, MFPA

Jason Baer, Berry Equipment

Randy Burke, Burke Sawmill



It's not just a business it's a way of life.

TAG
TRUCK CENTER

TAG TRUCK CENTER FARMINGTON

2880 Hwy 67 South
Farmington, MO 63640
573-747-0190

TAG Truck Center Farmington, MO is an authorized Western Star dealer.

Truck and Trailer Sales, Parts, Service and Customer Service are "Standard Equipment" at TAG Truck Center Farmington.

We stock new and used Western Star Trucks and vocational trailers.

Financing and insurance products are available for trucks, trailers and up-fit rigging and can be included with financing.

For more information contact:

Zach Caudle
Truck and Trailer Sales
573-747-0190



TNTXTruck.com

CERTIFICATION & EDUCATION



Mark McCarthy



As I write this, I am preparing for the 2nd and 3rd Area Meetings with the Missouri Highway Patrol. We will have had meetings in Rolla, Poplar Bluff and Racine discussing the log plate and weights issue. Meetings like these are just one of the services we offer through MFPA membership. Since 1970, we have served as the collective voice for the states forest products industry. We work on state issues like truck weights, zoning, unemployment, as well as worker recruiting and retention. On the federal level, we advocate for responsible management of resources like the Mark Twain National Forest. We lobby for you on issues ranging from Bat management to Hardwood Checkoffs. We meet twice a year for industry updates, and networking. The Summer meeting is geared towards member education. During the Winter meeting, MFPA coordinates the opportunities to meet with your state representatives. Of course, I would be remiss if I didn't talk about the efforts to improve the state of logging in Missouri. Starting with the Missouri Master Logger program...an industry requested way to recognize....Master Loggers are showing the public that they are prepared professionals, in safety, skills and business. The foundation of the logging side....our Professional Timber Harvesting program. The 5 day volunteer certification course mixes safety, with efficiency and sound resource management. Also, your MFPA membership entitles you to free membership in the American Logger Council and the Missouri Logging Council. Membership in both will offer significant discounts from a couple of truck companies. Wow, that looks like a lot. Share the word. Let's get more people to become members. Let's make our voice stronger as we get the pleasure to represent even more members of a 10 billion dollar industry. Oh yeah... and lets not forget Continuing Education. Sure....on one hand, its needed to maintain PTH certification, but on the other hand...its another way for us to help get you additional information to continue to improve our industry.

See you at the Summer Meeting



4700SF w/Palfinger – 4900SB w/Serco 8500 and bunks in stock.

Used Freightliner w/Serco 8500 and WS 4900SF with Rotobec

New 4700SF, 4900SB, Log and Day cab tractors, 18 Spd and Allison 4700 Trans,

Bill Merial 901-482-5644 bmerical@crowstruck.com crowstruck.com

2021 SUMMER MEETING

MFPA Associate Members Exhibit Registration

Friday, July 23rd

Calling all MFPA Associate Members, join us at the Summer Meeting July 23-25th and participate in the annual MFPA Associate Members Exhibition!! MFPA is preparing this event to be held during the Summer Meeting that will benefit all members. During the Welcome Reception and BBQ, exhibit booths will be available for Associate Members to display and promote their services to fellow Industry and Logging Members who may utilize their services and equipment.

Each exhibit booth includes a 30"x6' table and two chairs

Exhibit fees: \$75.00 / Exhibitor set up: Friday 4:00pm / Exhibit times: Friday 5:30pm - 9:30pm

Company Name: _____

Contact Name: _____

Payment Method:

Check payable to Missouri Forest Products Association

Credit Card Mastercard Visa

Card Number _____

Exp Date _____ Zip Code _____

Name on Card _____

Please return this form to:

Missouri Forest Products Association

505 East State Street
Jefferson City, MO 65101

fax: 573-636-2591 call: 573-634-3252

email: Laura@moforest.org

We know it takes the right tools to run a successful business. We understand the impact the forest products industry has on Missouri, but especially rural Missouri. Our passion for rural Missouri drives us but our experience and knowledge sets us apart from other lenders.

Real Estate Loans

Operating Loans

Term Loans

Leasing

Growing Relationships. Creating Opportunities.™

- ✓ Competitive rates with longer terms
- ✓ Flexible payment schedules to match your cash flow
- ✓ Experienced staff to make your financing process simple
- ✓ Finance options to meet your specific needs

FCS FINANCIAL
Growing Relationships. Creating Opportunities.™
A FARM CREDIT COOPERATIVE

Contact Phillip Anderson:
1.800.379.3276
WWW.MYFCSFINANCIAL.COM

Growing Relationships. Creating Opportunities. is a trademark of FCS Financial. ACA.



**Ensuring Your Business
Lasts As Long As We Have**

***Property & Casualty and Employee Benefits
Solutions For***

**Sawmills • Pallet Manufacturers • Lumberyards
Secondary Manufacturers • Distributors
And All Companies in the Wood Products Industry
*Serving the Midwest Since 1921***

**Cape Girardeau – Tamara James (Bullard): 573-388-4832
Saint Louis – Jim Ruebsam: 314-444-1993
www.danielandhenry.com**

**THE DANIEL AND HENRY CO.
INSURANCE AND RISK MANAGEMENT**

2021 SUMMER MEETING

Sponsor Opportunities

*Support your association by sponsoring a meeting or event at the Summer Meeting
(Get your sponsorships in early to be recognized in the Summer Meeting Agenda)*

FRIDAY

Committee Meeting Refreshments	
Forest Health	___ \$200
Education & Technical Services	___ \$200
Governmental Affairs	___ \$200
MFP PAC	___ \$200
Board of Directors Meeting Refreshments	___ \$200
Co-Sponsors \$200 each	
Welcome Reception Exclusive Sponsor	___ \$1800
Co-Sponsors \$300 each	___ \$300

SATURDAY

Missouri Logging Council Board and General Membership Meeting	
Co-Sponsors \$200 each	___ \$200
General Education Session Sponsor	
Co-Sponsors \$300 each	___ \$300
General Education Session Breaks	
Co-Sponsors \$250 each	___ \$250
Lunch Sandwich Bar	___ \$1500
Co-Sponsors \$300 each	___ \$300
Member Dinner Exclusive Sponsor	___ \$1800
Co-Sponsors \$300 each	___ \$300

NAME: _____

COMPANY: _____

Return form to MFPA

**Mail: 505 East State Street
Jefferson City, MO 65101**

Fax: 573-636-2591

Call: 573-634-3252

Email: laura@moforest.org

***THANK YOU FOR YOUR
SUPPORT!***

If You Want Something Insured Right Insure It Yourself

MISSOURI WOOD INDUSTRY INSURANCE TRUST
offers workers compensation insurance designed for
Missouri's forest products industries.

AT MWIIT, WE . . .

- fight fraudulent claims
- provide specialized loss prevention services
- have claims adjusters who listen
- provide insurance at cost

For further information or quotations, call our toll free number

800-821-7703

Endorsed by



Missouri Wood Industry Insurance Trust

c/o Haas & Wilkerson
4300 Shawnee Mission Pkwy, Fairway, KS 66205
Phone (913) 432-4400 Fax (913) 432-6159



505 East State Street
Jefferson City, MO 65101-3038

PRSRT STD
U.S. POSTAGE
PAID
Jefferson City, MO 65101
Permit No.239



TRUSTED BY MILLS FOR 100 YEARS!

Join the Gross & Janes Network

For 100 years, Gross & Janes has nurtured an extensive sawmill provider network. Today, we purchase cross ties and switch ties from more than 125 independently owned and operated mills, many of them multi-generational businesses, with the same family values that are shared by Gross & Janes. We build decades-long relationships, and together we provide a superior product for our Class 1 and shortline railroad customers. We are proud of the history we have built together with our producing partners. Call us to learn how you can join our provider network.

102 North Clay Ave., Kirkwood, MO 63122 • (636) 343-8484 • www.grossjanes.com

