



## **MFPA PARTICIPATES IN HARDWOOD FEDERATION D.C. FLY-IN**

MFPA Executive Director Brian Brookshire was joined by members Darwin Murray, Tommy Petzoldt, Bucky Pescaglia, and Dominic Stelzer in Washington D.C. where we visited the majority of Missouri's congressional delegation. The following is a report from Dana Cole.

June 14 and 15 marked the Federation Fly-In comeback following a three-year hiatus in the wake of COVID measures that restricted access to Capitol Hill. Nearly 70 hardwood industry leaders conducted over 100 bipartisan, congressional meetings, advocating for hardwood priorities in the farm bill, tax legislation and transportation legislation. Also worth noting, 10 association executives lent their expertise to the meeting series. On the policy front, the farm bill, which last passed in 2018 and is up for reauthorization every five years, headlined this year's Fly-In. Specifically, within the context of farm legislation, advocates recommended recognition of the carbon capture value of hardwood products in federal accounting programs, inclusion of a hardwood products grant program to educate consumers about the sustainability of hardwood products, and doubling funding for USDA export promotion authority.

The substance of the advocacy is as important as the target audience. While pro-hardwood USDA programs dominated conversations in all congressional offices, industry leaders were able to deliver key messages to nearly half the U.S. Senate, racking up 40 meetings. Highlights included discussions with nine of the 21 members of the Senate Agriculture Committee, which is busy drafting its version of the farm legislation. Conversations in the offices of Agriculture Committee Chair Debbie Stabenow (D-MI) and Ranking Member John Boozman (R-AR) figured prominently in the meeting series. Geographical diversity also characterized the breadth of this year's Fly-In. In total, participants visited Senate and House offices from 21 states in every region of the country.

Speaking of House-side visits, the timing of the meetings was especially fortunate. Because House-side committees recently passed tax and transportation packages that will likely move on the floor later this year, industry messages were especially timely. More specifically, on the tax policy front, advocates recommended permanence for 100% bonus depreciation and the Section 199A small business deduction. Transportation policy was also a high priority, with participants advocating for a House Transportation Committee package that includes truck weight flexibility, streamlining the process for obtaining a Commercial Drivers License (CDL) and expediting implementation of ocean shipping reforms passed into law in 2022. Focusing on members of Congress who represent districts where industry members live and work, the hardwood team conducted more than 60 meetings with House lawmakers.

After Hill meetings wrapped on Wednesday afternoon, Fly-In participants headed to the Capitol Hill Club to thank House-side Republican friends of the industry with a social hour. Following the reception, House Ag Committee Chair GT Thompson (R-PA) addressed the group during dinner and outlined a path forward for the farm bill, noting the importance of working together in a bipartisan fashion. On Thursday, June 15, the Fly-In concluded with a breakfast reception, also on Capitol Hill where attendees mingled with Democrat lawmakers who have a demonstrated track record of supporting the industry.

## Visit our Associate Member Exhibitors at the Summer Meeting!

Assured Partners, Inc.  
Belfour Spirits  
FSK Equipment & Supply, Inc.  
Kagmo Electric Motor Company, Inc.  
Missouri Master Logger  
McCoy Construction & Forestry  
MFA Oil Company  
Missouri On-Site Safety  
Pennsylvania Lumbermens  
Mutual Insurance  
Schwab Brothers Hydraulics  
The Daniel & Henry Company  
The Mine Supply Company

## Don't Cut CORNERS ON INSURING YOUR SUCCESS.

When it comes to choosing someone to help you insure your success, you want to be sure they don't leave you out on a limb when you need them.

Haas & Wilkerson is an independent insurance agency that specializes in insuring sawmills, pallet mills and all types of lumber and woodworking-related businesses.

For further information or quotations, call our toll free number

800-821-7703



HAAS & WILKERSON  
INSURANCE

4300 Shawnee Mission Pkwy  
Fairway, KS 66205

INSURING YOUR SUCCESS

## Mertens Assoc. Inc (MAI)

*We pride ourselves with quality, service and personal attention*

No matter where you are in the U.S., we can get you a delivery pallet. Mertens Assoc. Inc has an ever-stocked inventory of pallets of all materials, so we can get you what you need quickly. Call us for our rates!

**Call Us Today At ♦ (314) 993-6600**

### Products

- Heat Treated ISPM-15 Compliant for Export
- KDHT Pallets
- Hardwood or Softwood
- Press Wood (inca) Pallets
- Plastic Pallets & Containers
- Aluminum Pallets
- Custom or Standard Sizes
- Large Volume or Small Volume
- New & Used Pallets - Bought & Sold
- New & Used Pallets in stock ready for immediate delivery



### Address

Mertens Assoc. Inc (MAI)  
Saint Louis, MO 63131  
Phone: (314) 993-6600  
Email: stl@maipallets.com

### Business Hours

We are open 24/7  
Open 7 Days a Week  
Commercial  
Industrial

***In Business Since 1982***

[www.maipallets.com](http://www.maipallets.com)

**Visit our website**

**PROUD MEMBER OF MFPA**



# CERTIFICATION & EDUCATION



Mark McCarthy



About a year and a half ago, the Missouri Department of Conservation provided funding for a program, coordinated by the Missouri Forest Products Association. It's a first come, first served program that offers a 50% reimbursement for PTH trained loggers, or 75% for Missouri Master Loggers for buying certified safety gear. Wearing PPE helps minimize catastrophic injuries should something go wrong. Cost sharing helps people buy gear they might not otherwise.

The program covers everything from boots and chaps to hardhats and ear protection. You can get a maximum reimbursement of \$500. It's easy... once you make a purchase, you submit the receipt to MFPA. It serves as proof the items you bought are certified safe for logging. You can submit electronically, or by hand...but make sure if you are writing, everything is legible.

Purchasing for a crew is allowed, but individual loggers must be listed on the itemized receipt. They will be checked for PTH certification and will not be eligible for reimbursement again until the next calendar year. This opportunity is for PTH certified loggers. If you want more information, or want to submit receipts...contact the office at: 505 East Street, Jefferson City, Missouri 65101. (573) 634-3252...or mark@moforest.org

Again, PPE Equipment includes: gloves, hearing protection, hard hats, safety glasses, chaps, cutting pants, safety boots. All equipment must be certified for its intended use.

On a personal note, I recently celebrated 9 years at MFPA. I can honestly say I love my job today as much as I did when I started. I work with and for some of the best people. Thank you Brian (and Laura and Melissa)...and thank you members.

## **TAG Truck Center in Farmington, MO and Springfield, MO are authorized Western Star dealers.**

Specializing in work ready trucks, TAG Truck Center in Farmington and Springfield offer Elite Customer Service as "Standard Equipment".

### **We offer multiple loader brands and configurations of bunk systems as well as log trailers.**

Financing and insurance products are available for trucks, trailers and up-fit rigging and can be included with financing. Financing and insurance available for trucks and trailers.

### **Financing options can also be tailored to include loaders and bunk systems.**



### **TAG TRUCK CENTER FARMINGTON**

2880 Hwy 67 South  
Farmington, MO 63640  
573-747-0190

### **TAG TRUCK CENTER SPRINGFIELD**

5376 W State Hwy 266  
Springfield, MO 65802  
417-862-7021

# 2023

# SUMMER MEETING SCHEDULE

## FRIDAY, JULY 28

- 9:00am - 5:00pm REGISTRATION  
Badge Lanyards Sponsored by  
The Mine Supply Company
- 10:00am - 11:00am EDUCATION COMMITTEE MEETING  
Sponsored by  
East Perry Lumber Company, Inc.  
Independent Stave Company, Inc.  
Madison County Wood Products, Inc.  
Missouri Master Logger  
Pioneer Forest  
TAG Truck Center
- 11:15am - 12:30pm FOREST HEALTH COMMITTEE MEETING  
Sponsored by  
Cedar Creek Hardwoods, Inc.  
Independent Stave Company, Inc.  
Madison County Wood Products, Inc.  
Mueller Brothers Timber, Inc.  
Rustic Wood Products, Inc.  
TAG Truck Center
- 12:30pm - 1:30pm MFP PAC MEETING  
Sponsored by  
East Perry Lumber Company, Inc.  
Garnett Company LLC  
Independent Stave Company, Inc.  
Koppers, Inc.  
Madison County Wood Products, Inc.  
TAG Truck Center
- 1:30pm - 2:30pm GOVT. AFFAIRS COMMITTEE MEETING  
Sponsored by  
Botkin Lumber Company, Inc.  
Garnett Company LLC  
Independent Stave Company, Inc.  
Madison County Wood Products, Inc.  
MO PAC Lumber Company  
TAG Truck Center
- 3:00pm - 5:00pm MFPA BOARD OF DIRECTORS MEETING  
Sponsored by  
Cedar Creek Hardwoods, Inc.  
Madison County Wood Products, Inc.  
McGinnis Wood Products, Inc.  
Naeger Forest Products, Inc.  
TAG Truck Center  
Three Oaks Timber LLC
- 5:30pm - 9:30pm ASSOCIATE MEMBER EXHIBITION
- 5:30pm - 9:30pm WELCOME RECEPTION & BBQ  
Exclusive Sponsor  
Royal Oak Enterprises LLC

## SATURDAY, JULY 29

- 6:30am - 9:00am BREAKFAST BUFFET  
Sponsored by  
Community First Banking Company  
Independent Stave Company, Inc.  
McGinnis Wood Products, Inc.  
Mueller Brothers Timber, Inc.  
TAG Truck Center
- 6:45am - 7:45am MO LOGGING COUNCIL BUSINESS MEETING  
Sponsored by  
Independent Stave Company, Inc.  
John Evans Logging LLC  
Missouri Master Logger  
Rustic Wood Products, Inc.  
TAG Truck Center  
Three Oaks Timber LLC
- 8:00am - 12:00pm GENERAL EDUCATION SESSION  
Exclusive Sponsor  
Somerville Tie Company
- 10:00am - 10:15am GENERAL EDUCATION SESSION BREAK  
Sponsored by  
Arneson Timber Company, Inc.  
Central Bank  
Community First Banking Company  
Norman Lumber Company  
TAG Truck Center
- 12:00pm - 1:30pm LUNCH GRAB & GO (OR STAY) SANDWICH  
Sponsored by  
Community First Banking Company  
Farrow Lumber Company  
Independent Stave Company, Inc.  
Menominee Saw and Supply Company, Inc.  
Roberts Wood Products, Inc.  
TAG Truck Center
- 12:30pm LOG A LOAD FOR KIDS GOLF
- 1:00pm-4:00pm AFTERNOON AT THE SPA  
Exclusive Sponsor  
The Daniel and Henry Company, Inc.
- 6:00pm - 11:00pm MEMBERSHIP MEETING DINNER & AUCTION  
Exclusive Sponsor  
Independent Stave Company, Inc.

# SUMMER MEETING SATURDAY

## SPEAKERS & SCHEDULE

8:00am -  
8:40am



### **“MECHANIZED TIMBER HARVESTING”**

John Deere's newest mechanical harvesting equipment. McCoy has their equipment currently operating in Missouri and they will present information on the effectiveness of mechanical harvesting and processing in Missouri forests.

**Beau Cotton**, McCoy Construction and Forestry

8:40am -  
9:20am



### **“COMBATTING ECONOMIC CRISIS”**

Current economic crisis effects on our industry and innovative solutions for the forestry industry. The new Power Purchase Program has been endorsed by MFPA and their “in the field” hydraulic hose assembly system.

**Richard Schwab**, President of Schwab Brothers Hydraulics and owner of M.A. Rigoni Inc., a 7-crew logging operation based out of North Florida

9:20am -  
10:00am



### **“Is your safety program looking SHARP?”**

Accident statistics in Missouri's forest products industry and information on the On-site Safety and Health Consultation Program and the Safety and Health Achievement Recognition Program (SHARP). The presentation will include examples of current MFPA members involved in SHARP and how the program is implemented in Missouri.

**Daniel Stark**, Program Manager with the Missouri Department of Labor On-site Safety and Health Consultation Program

10:00am - 10:10am

## Refreshment Break

10:10am -  
10:50am



### **“WOOD PACKAGING AND THE SUPPLY CHAIN: MARKET AND ENVIRONMENTAL EXCELLENCE”**

Current state of the wooden pallet industry and will also discuss their work on the role of wood packaging in corporate sustainability discussions and carbon debates at the federal level.

**Brent McClendon**, President and CEO of the National Wooden Pallet and Container Association

10:50am -  
11:30am



### **“CLIMATE-SMART FORESTRY: THE ROLE OF FOREST MANAGEMENT IN TERRESTRIAL CARBON DYNAMICS”**

Role of forest management in climate-smart forestry, including his research on carbon storage and carbon sequestration in Missouri's forest types and the potential role that solid wood products play in the carbon cycle.

**Dr. Benjamin Knapp**, University of Missouri Professor of Silviculture

11:30am -  
12:00pm



### **“2023 LEGISLATIVE OUTLOOK”**

Both will attend the education session and provide comments specific to the 2023 legislative session. Lt. Governor Kehoe will speak about his run for governor and how he intends to support the forest products industry in Missouri. MFPA has formally endorsed Kehoe for Governor.

**Lt. Governor and gubernatorial candidate Mike Kehoe and Senator Karla Eslinger**

## LOG A LOAD FOR KIDS GOLF FUNDRAISER SATURDAY, JULY 29<sup>TH</sup> - POINTE ROYAL GOLF RESORT

Quantity \_\_\_\_\_ X \$200 = TOTAL \$ \_\_\_\_\_

Person(s) Golfing \_\_\_\_\_



\*I can't make the tournament but would like to donate to Log A Load for Kids

Donation \$ \_\_\_\_\_ = TOTAL \$ \_\_\_\_\_

### SPONSOR THE GOLF TOURNAMENT

*Support The Missouri Logging Council by being a sponsor*

### Sponsor a Hole

**\$250 \_\_\_\_\_**

*As a sponsor, we will put up a placard sign in the tee box to advertise your involvement.*

*All golfers will see your company name sponsoring the tournament, supporting the industry, and helping kids. Your sponsorship will also be recognized in newsletters and on the MFPA web site.*

Company Name \_\_\_\_\_

Company Contact \_\_\_\_\_

**Payment Method:**  Check payable to Missouri Forest Products Association

Mastercard  Visa

Card Number \_\_\_\_\_

Exp Date \_\_\_\_\_

Zip Code \_\_\_\_\_

Name on Card \_\_\_\_\_

**Return form to MFPA email: [mark@moforest.org](mailto:mark@moforest.org) or phone: 573-634-3252 or mail: 505 East State Street, Jefferson City, MO 65101**

## NOT PLAYING IN THE LOG A LOG FOR KIDS GOLF TOURNAMENT?

# JOIN US AT THE SPA!

**Sign up for a spa treatment at the Summer Meeting and get a discount!**

*The Daniel and Henry Company is sponsoring the spa room from 1pm to 4pm on Saturday, July 29<sup>th</sup> with open bar serving water and mimosas, and charcuterie (meats, cheeses, & crackers).*

There are 9 slots for ANY 50-minute facial, body treatment, and 50-minute Pure Essence Massage. There is a 15% discount for these services from 1-4pm on July 29th.

Call spa services at 417-243-1700, tell them you are with Missouri Forest Products Association, and make your appointment at a time between 1-4pm that works for you and pay for services. Enjoy drinks and food provided for you!



## **PROUD TO BE YOUR MFPA ENDORSED EMPLOYEE BENEFITS AGENCY**

*Property & Casualty and Employee Benefits Solutions For*

Sawmills • Pallet Manufacturers • Lumberyards  
Secondary Manufacturers • Distributors • Cooperages  
And All Companies in the Wood Products Industry

***Serving the Midwest Since 1921***

*Your MFPA Benefits Service Team:*

Cape Girardeau – Tamara James: 573-388-4832

Saint Louis – Jim Ruebsam: 314-444-1993

[www.danielandhenry.com](http://www.danielandhenry.com)

**THE DANIEL AND HENRY CO.**  
INSURANCE AND RISK MANAGEMENT

# If You Want Something Insured Right Insure It Yourself

## MISSOURI WOOD INDUSTRY INSURANCE TRUST

offers workers compensation insurance designed for Missouri's forest products industries.

AT MWIIT, WE . . .

- fight fraudulent claims
- provide specialized loss prevention services
- have claims adjusters who listen
- provide insurance at cost

*For further information or quotations, call our toll free number*

**800-821-7703**

Endorsed by



## Missouri Wood Industry Insurance Trust

c/o Haas & Wilkerson

4300 Shawnee Mission Pkwy, Fairway, KS 66205

Phone (913) 432-4400 Fax (913) 432-6159

## Summer Meeting Fundraiser Auction

The Fundraiser Auction is a tool to raise funds for the Missouri Forest Products Political Action Committee (PAC) and Log A Load for Kids. If you can donate an item to be auctioned off to fellow members at the Saturday evening MFPA Membership Meeting, that would be great!

Donors can decide if the proceeds raised by their donated item will be contributed to PAC, to Log A Load for Kids, or split between the two charities.

Items can be won through a live auction or silent auction. Silent auction will be on going throughout the meeting! Items will be auctioned off during the Saturday evening Membership Dinner. Items will be clearly labeled with a sign indicating its donor and donors will be announced during the auction.

Contact Laura, Melissa, or Mark with the item you would like to donate or questions you may have. Call 573-634-3252 or email [laura@moforest.org](mailto:laura@moforest.org), [melissa@moforest.org](mailto:melissa@moforest.org), [mark@moforest.org](mailto:mark@moforest.org).

**Support the PAC**  
**Help Log A Load for Kids**



## KOPPERS BEGINS WITH YOU



### Join the Koppers Tie Team

Koppers is the largest provider of pressure-treated cross-ties for Class I railroads in North America, and that doesn't happen without our extensive sawmill provider network – the **Koppers Tie Team!** We buy cross-ties and switch ties from more than 1,500 independently owned and operated mills across the USA, and we pay by direct deposit. The relationships with our suppliers – many of them multigenerational businesses – enable us to maintain consistent quality and supply for our customers. We value our suppliers!

**Contact us to find out how to join the Koppers Tie Team!**

contact us: [tiebuyer@koppers.com](mailto:tiebuyer@koppers.com) | [www.koppers.com](http://www.koppers.com)